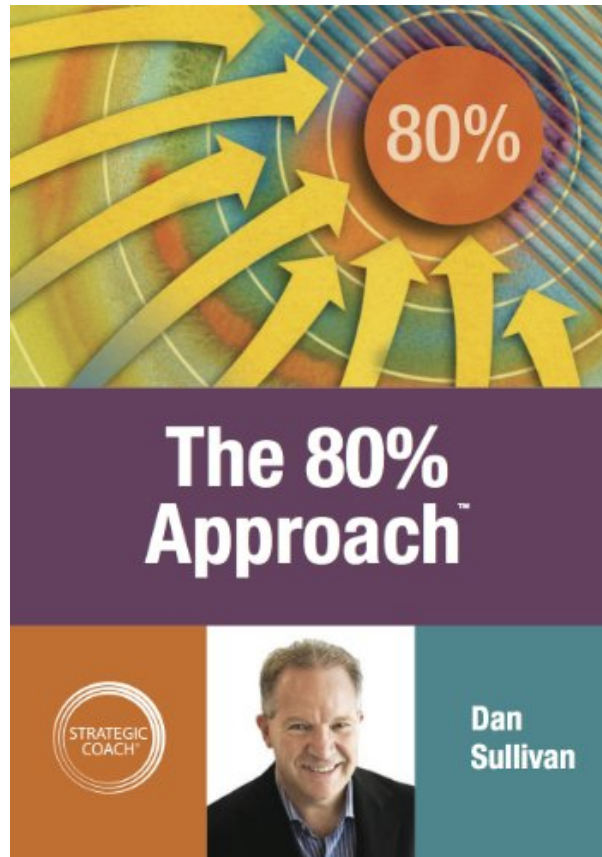
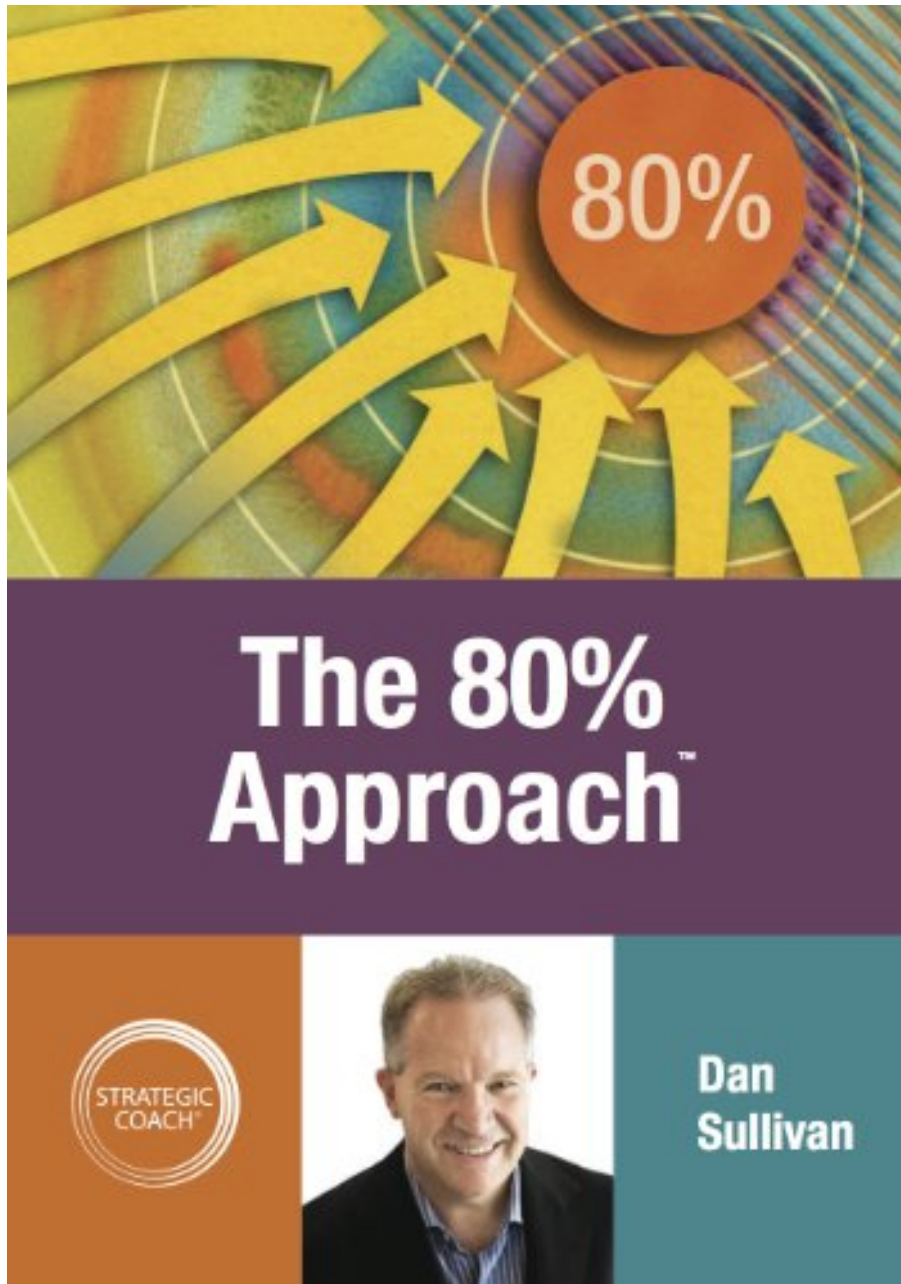


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Dan Sullivan is the founder and president of The Strategic Coach Inc. and creator of the Strategic Coach® Program, which helps accomplished entrepreneurs reach new heights of success and happiness. He has over 30 years of experience as a strategic planner and coach to entrepreneurial individuals and groups. He is author of over 30 publications, including The Great Crossover®, The 21st Century Agent™, Creative Destruction, and How the Best Get Better®, and co-author of The Laws of Lifetime Growth and The Advisor Century.

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The 80% Approach is a transformative way of thinking and acting that eliminates the paralysis of perfectionism and procrastination. The human brain is capable of extraordinary creativity and inventiveness. At the same time, it can work against itself in ways that leave many people feeling chronically guilty and dissatisfied in spite of living in a world of great achievements. With seemingly everything in the world to be optimistic about, many people are frustrated and non-productive throughout much of their lives due to the paralysis of perfectionism and procrastination that can affect all of us. In this small book, Dan Sullivan presents a remarkably simple concept and method that, if mastered, will effectively eliminate all perfectionism and procrastination in your life on a continual basis.

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